



LUČKA UPRAVA RIJEKA
PORT OF RIJEKA AUTHORITY

Rijeka, March 4, 2019

COMPETITIVE DIALOGUE LAUNCHED

ZAGREB DEEP SEA CONTAINER TERMINAL

- 1.** The Port of Rijeka Authority (PRA), as the implementing agency under the Ministry of Sea, Transport and Infrastructure of the Republic of Croatia, is pursuing the procurement of a private partner in the development and operations of the Zagreb Deep Sea Container Terminal.
- 2.** Over the past few years, container traffic of the Rijeka port has witnessed significant growth. According to the latest volume projections, by 2025, the number of containers handled in the port of Rijeka will exceed 600,000 TEU. In pursuit of this development goal, PRA has embarked on the upgrade and construction of new adequate capacities for modern cargo operations.
- 3.** The Project Zagreb Deep Sea Container Terminal (ZDCT) within the port of Rijeka is being developed to take advantage of the deep water and sheltered berth at the new terminal location at western part of the port. This will allow the port of Rijeka to attract even the latest generation vessels and supplement the container handling capacity of the existing Adriatic Gate Container Terminal. It is the PRA intention to develop the Zagreb Pier Deep Sea Container Terminal in a phased manner with an initial Phase 1 length of 400 m, expanding up to the length of 680 m in the Phase 2 of the Project. The Container Terminal being procured aims to provide a modern facility, berths with a depth exceeding 20 meters and the necessary cargo handling equipment systems for a new generation of vessels and operations.
- 4.** The concessionaire will be granted the concession for performance of port activities of loading, unloading, transloading, storage, filling and emptying containers, transferring containers, repairing, servicing, washing and cleaning containers, as well as other activities which are directly connected to the mentioned activities. The Concessionaire will be responsible for the construction of superstructure, procurement of equipment and the development of the infrastructure for Phase 2.

5. The terminal Operator / concessionaire is envisaged to develop the final operational design and to development the terminal in line with the performance objectives. PRA has already invested in substantial port infrastructure in readiness for this concession plan. PRA is now finalizing the construction of Phase 1 (quay wall of 400 m with the associated landfill) of the Terminal under the Design & Build Contract and thus creates, in terms of permitting and designing, the base for the development of the Terminal to its full scope and potential. The concessionaire will develop the detailed operational design in line with the requirements to be stipulated in the Concession Agreement. Terminal operator is expected to introduce cost-effective international best practices into the Port and to attract substantial additional maritime traffic to Rijeka.
6. It is for the above goals that the **PRA**, as the **Concession Grantor**, now invites interested and eligible Port Terminal Operators to file, within the competitive dialogue procedure, their requests to participate and thus register their interest for the Concession to develop, operate and manage the Zagreb Deep Sea Container Terminal. The duration of the intended Concession is envisioned at **fifty [50] years**, with possible reduction, depending on the volume of the investment.
7. Interested Parties are expected to submit Requests to Participate in the competitive dialogue procedure by **3 May 2019, 10:00 a.m., local time**.
8. In evaluating each request to participate, PRA will assess the extent to which the respondent demonstrates it has the resources, experience and expertise to effectively and efficiently initiate, carry out and deliver the Project.
9. The relevant documentation is available for unlimited access, free of charge, in Croatian and in English language, at the Electronic Public Procurement Classifieds of the Republic of Croatia: <https://eojn.nn.hr/SPIN/APPLICATION/IPN/DocumentManagement/DokumentPodaciFrm.aspx?id=2550303>
10. The Interested Parties may address their questions to:
E-mail: zdsct@mtbs.nl
11. The PRA shall provide the answers to the questions that have been raised to all interested economic operators through the Electronic Public Procurement Classifieds of the Republic of Croatia, without disclosing the identity of the party that raised a particular question.